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Report Highlights:

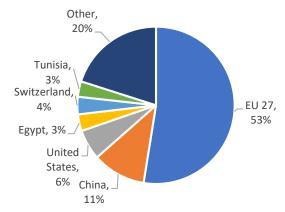
This report provides an economic and market overview and practical tips for U.S. companies exporting to Morocco. The top prospects for U.S. agricultural exports to Morocco include feed grains (corn, DDGS, soybeans and soybean meal), tree nuts, pulses, live animals, genetics, animal fats and some consumer-oriented products (dairy products, rice, beef, poultry meat,). Under the U.S.-Morocco Free Trade Agreement (FTA), a large number of tariffs for consumer-oriented products were phased out.

Market Fact Sheet: Morocco

Morocco, a U.S. Free Trade Agreement partner, is a pricesensitive market that does not showcase significant quantities of U.S. food and beverages in the retail sector. In 2022, U.S. exports of retail-related products to Morocco reached \$138 million. Morocco imports limited volumes of U.S. pre-packaged chocolates, seafood, sauces, and spirits. A surge in U.S. almond exports is leading growth in retailoriented trade.

Imports of Consumer-Oriented Products (2020-2022 Average Imports)

In 2022, U.S. exports of consumer-oriented products to Morocco amounted to \$155 million, representing a 6 percent decline from the previous year's total \$166 million. This decrease was a result of inflation and rising shipping expenses. The United States continues to encounter intense competition from the European Union.



Sources: Office des Changes, TDM

Food Service Industry

The food service industry in Morocco is expected to grow, despite inflationary pressures. Morocco's food service industry is most developed in Casablanca (commercial center) and Marrakech (tourism).

Food Processing

Morocco's food processing industry is comprised of 2,100 registered companies and employs more than 161,671 people. Sales of processed foods generated about \$16 billion in 2022 in Morocco. The U.S.- Morocco Free Trade Agreement provides tariff advantages for many U.S. food products.

Quick Facts CY 2022

Imports of Consumer-Oriented Food Products:

- \$2.7 billion from the World
- \$170 million from the United States

Top 10 Best Products:

- Tree Nuts - Sweeteners & Confectionary

Chocolate -SeafoodDairy Products - Rice

- Food Preparations - Sauces and Condiments

- Beer, Spirits and Liqueurs

Food Trade (U.S. billion):

Food Exports- Agricultural and Related Products total (2022)	\$8
Food Imports- Agricultural and Related Products total (2022)	\$10.8
Retail Food Imports (2022)	\$1.9

Top Morocco's Retailers:

- Marjane Holding (Marjane and Acima)
- <u>Label'Vie</u> (Carrefour, Carrefour Market, and Atacadao)
- Ynna Holding (Aswak Salam)
- BIM Stores SARL (BIM)
- Akwa Group (Minibrahim)

Top 6 QSR Chains in Morocco:

- <u>McDonalds</u> - <u>KFC</u>

- <u>Pizza Hut</u> - <u>Burger King</u>

- <u>Domino's Pizza</u> - <u>Pomme de Pain</u>

GDP/Population 2022:

Population (millions): 37.5 GDP (billions USD): \$124 GDP per capita (USD): \$3,421

Sources: World Bank, Morocco Office des Changes, Morocco

Moroccan Market Advantages and Disadvantages

Strengths	Weaknesses				
US-Morocco FTA provides	Distance and lack of				
market access and opportunities	shipping lines. Freight				
to use Morocco as a platform to	disadvantage.				
reach African market.					
Opportunities	Challenges				
Opportunities Morocco is one of the fastest	Challenges Erosion of U.S.				
	9				
Morocco is one of the fastest	Erosion of U.S.				

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Section 1: Detailed Market Overview

According to the World Bank, Morocco's GDP growth is expected to firm up in the medium term, and real GDP growth is projected to reach 3.1 percent in 2024, 3.3 percent in 2025, and 3.5 percent in 2026 as domestic demand gradually recovers from recent shocks (COVID-19 and drought). Inflation has halved between February and August 2023, but food inflation remains high and continues to disproportionally affect low-income households. A still solid but moderating industrial performance and a faster recovery of the tourism sector will continue to drive the economy.

The Government of Morocco launched its second strategic plan for agriculture in February 2020. The new plan, named "Génération Green 2020-2030," sets out an agricultural development strategy through 2030. It has two major pillars:

- 1- Develop a new agricultural middle class representing between 350,000 and 400,000 households by supporting young entrepreneurs through the mobilization of one million hectares of collective lands and the creation of 350,000 jobs with a focus on high-value agriculture.
- 2- Promote human and social development.

Morocco has positioned itself as a regional hub for international companies active in Africa, the Middle East, and Europe thanks in part to its economic and political stability, openness to trade and investment, and strategic location. Unlike its regional neighbors, Morocco's economy and food sector are largely market driven.

Morocco is the only U.S. Free Trade Agreement partner in Africa, and the vast majority of import duties on U.S. agricultural products were either eliminated upon implementation on January 1, 2006 or phased out over the following 10 years. Morocco is a net importer of agricultural and related products. Morocco typically imports bulk commodities and raw materials from the United States and exports high-value, consumer-oriented products to the United States. The European Union is Morocco's primary trading partner, accounting for about 60 percent of Morocco's agricultural exports.

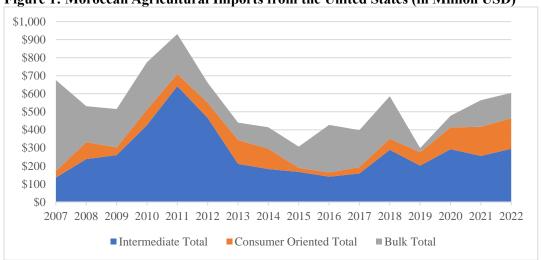


Figure 1: Moroccan Agricultural Imports from the United States (in Million USD)

Source: Trade Data Monitor, *Bulk and intermediate exports consist primarily of animal feed ingredients.

Key Demographic Development

Morocco's population was estimated at 37.5 million in 2022, of which about 40 percent lives in rural areas. The population growth rate is currently about 1.23 percent per year with an estimated 62 percent of the population between 15 to 59 years old. The middle class is steadily increasing, and family sizes are falling, with an average of 3-4 children. The illiteracy rate is about 32 percent, although much higher in rural areas. Islam is the prevailing religion (over 97 percent) and Arabic the dominant language. While Moroccans understand classical Arabic, they typically speak the local dialect (Darija) which classical Arabic speakers may find hard to understand. French is the language most widely used in business, although English is increasingly spoken.

Moroccan home cooking remains traditional, but change is coming, especially in large cities where families are increasingly adopting western lifestyles. The number of women working outside the home is steadily increasing, leading to higher total family income. Families are turning to ready to eat or semi-processed products instead of traditional, time-consuming, homemade dishes. This is especially true in large cities like Casablanca, Rabat, Marrakech, Fes, Agadir, and Tangier, where distribution channels have significantly developed in recent years. Today, local producers and importers of consumer-oriented food products are able to deliver many new quality products to consumers in modern supermarkets.

Consumer Spending

Most demand for consumer- oriented food products come from large cities with higher income populations and active lifestyles. The middle-income class continues to be the country's largest demographic segment and is experiencing rapid growth. Annual consumption expenditure was declining in 2019-2020 due to COVID-19 crisis and 2021-2022 due to inflation.

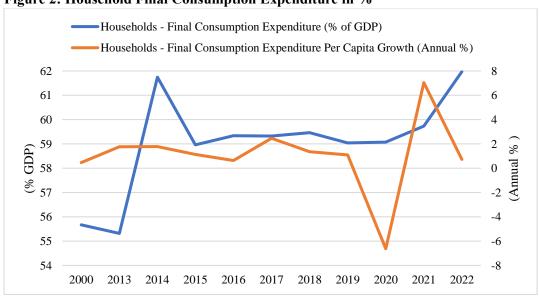


Figure 2: Household Final Consumption Expenditure in %

Source: The World Bank Data

Table 1: Advantages and Challenges

Advantages	Challenges				
Mostly duty-free import	Market Access: Morocco's FTAs with the EU, Turkey, and Arab states				
regime for U.S. products.	undermine some advantages of the U.SMorocco FTA.				
Moroccan consumers demand	Proximity: European exporters benefit from lower shipping costs. Small				
increasingly diverse consumer	vessels and trucking options allow smaller consignments at competitive prices.				
choices.					
As a regional trade leader,	Language: French (and to a lesser extent Arabic) is the predominant language				
Morocco is home to efficient	of commerce. Moroccan importers traditionally do business through European				
ports, roads and rail systems	brokers and traders. However, the next generation of Moroccan businesses are				
and is building infrastructure	pivoting to English.				
to serve as a trade hub for					
African markets.					
	Market Size: 37.5 million people, 40% of which are urban and 10% of which				
	can afford imported food products.				

Section 2: Exporter Business Tips

- Most importers are located in Casablanca and imports by container are mostly done through the port of Casablanca and Tangier.
- In all major ports and airports, the Ministry of Agriculture has one stop shops for importers to clear all types of imported agricultural products. The entity in charge is the DCQ (Quality Control Division) which is a regional representative of the National Office for Food Safety (ONSSA). To clear customs, importers must present a sanitary certificate for all fresh fruits, and animal or vegetable products they import. A local laboratory analysis done by official laboratories may also be required to clear customs, especially for new and unfamiliar imported products.
- Often Moroccan importers are not familiar with products that are common in the United States. Also, many importers are not used to U.S. grades, standards, and appellations. Exporters are advised to provide pictures, brochures, or even samples to Moroccan importers. Many local importers require samples before making purchase commitments.
- Moroccans use the metric system for measurement.
- French is the predominant language of Moroccan commerce. Although there is a new generation of Moroccans that are shifting from French to English.
- Importation and distribution of food and beverage products in Morocco are handled by both regular importers and importers who operate on an opportunity basis. Regular importers market their products through their own sales force (typically to hotels, supermarkets, wholesalers) and independent well-established wholesalers (in the case of small shops, restaurants). U.S. exporters interested in selling consumer-ready food or beverages should find a local importer to access the retail market. Importers normally have in-depth knowledge of specific importing regulations.
- Exporters should avoid visits during Ramadan, but if travel is unavoidable during this period, exporters should hold their meetings in the morning. The holy month of Ramadan is not a holiday, but business slows down significantly because Muslims fast

during the day. Most restaurants close during this month; alcohol is not served, and people are not allowed to smoke during the day. In 2024, Ramadan will begin on Sunday, March 10 and last for 30 days until Tuesday, April 9.

- Goods transshipped through a third country port should be accompanied by:
 - A bill of lading showing Morocco as the final destination of the goods and the United States as a point of origin.
 - Invoices issued by the U.S. Company, addressed to the Moroccan importer.
- Morocco requires a non-GMO attestation if the term GMO is on the label. It is best not to include GMO.
- Business practices in Morocco differ significantly from those in the United States. For example, bureaucratic procedures often require significantly more time to complete than in America and often require multiple copies of documents, stamped, and signed. Moroccans have rapidly adapted to cell phone technology and generally reply to text messages, WhatsApp, or phone calls more quickly than email communications. E-mail correspondence delays should not immediately be interpreted as lack of interest. If delays occur, U.S. firms should consider communicating by phone or texting.

Section 3: Import Food Standards & Regulations/Import Procedures

The U.S.-Morocco Free Trade Agreement went into effect on January 1, 2006. Under the agreement most United States goods enter the Moroccan duty free and virtually all will enter free by the time it is fully implemented on January 1, 2023. The Morocco FTA does NOT provide a merchandise processing fee (MPF) exemption. The Office of the US Trade Representative provides the final text of the <u>US-Morocco FTA</u>.

On January 1, 2023, the Government of Morocco (GOM) published Circular # 6406/222, announcing its market access commitments under the U.S.-Morocco Free Trade Agreement (FTA) for Calendar Year 2023 (GAIN report).

The Morocco <u>Food and Agricultural Import Regulations and Standards (FAIRS)</u> report provides an overview of the food laws and regulatory environment in Morocco as it relates to U.S. food and agricultural exports.

Section 4: Market Sector Structure and Trends

Morocco remains primarily a bulk commodity market for U.S. wheat, corn, and soybean products with limited opportunities for consumer-oriented goods. U.S. high-value consumer-oriented goods are disadvantaged by small market size, low consumer spending, and close proximity, cultural, and economic ties to Europe. Opportunities in this area will be limited overall but greatest in the food processing sector.

Retail Products Sector: See the Morocco Retail Annual.

Food Processing Ingredients Sector: See the Morocco Food Processing Ingredients Annual.

Hotels, Restaurants, and Institutional (HRI): See the Morocco Food Service-Hotel,

Restaurant Institutional Annual.

Section 5: Agricultural and Food Imports

The USDA Foreign Agricultural Service's <u>Global Agricultural Trade System</u> includes international agricultural, fish, forest and textile products trade statistics dating from the inception of the Harmonized coding system in 1989 to present.

Best Product Prospects Categories

Products present in the market that have good sales potential:

- Feed grains (corn and DDGS)
- Soybean and soybean meal
- Dried fruit and nuts
- Rice
- Dairy products
- Live animals and genetics
- Pulses
- Poultry and beef meats
- Animal fats
- Beer & Spirits

Products not present in significant quantities but which have good sales potential:

- Food Service
- Retail Products

Products not present because they face significant barriers:

- Seed Potatoes, no market access
- Aquaculture feed

Section 6: Key Contacts and Further Information

Office of Agricultural Affairs

U.S. Embassy Rabat

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Phone: (212) 537 668 024 Fax: (212) 537 765 493

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Web: https://www.fas.usda.gov/regions/morocco

The Morocco Country Commercial Guide presents a comprehensive look at Morocco's commercial environment using economic, political and market analysis.

Appendix and Charts

Table 2: Key Trade & Demographic Information for Morocco in 2022

Agricultural Imports from All Countries (million \$) / U.S. Market Share (%)	10.792	7%
Consumer Food Imports from All Countries (million \$).)/US Market Share (%)	2,736	6%
Edible Fishery Imports from All Countries (million \$)/ US Market Share (%)	312	<1
Total Population (Millions) / Annual Growth Rate (%)	37.5	1.23%
Urban Population (Millions) / Annual Growth Rate (%)	64%	2%
Number of Major Metropolitan Areas		12
Per Capita Gross Domestic Products (\$U.S.)		\$3,527
Unemployment Rate (%)		11.49%
Final consumption expenditure per capita growth (annual%)		0.7%
Indicative Exchange Rate (Average for Calendar Year 2021, US Dollar to Moroccan Dirham)	10.16	dirham's

Source: GATS, Morocco office de change, and High planning commission office, World Bank, Knoema World Data

U.S. Trade with Morocco in 2022

Export Market Rank

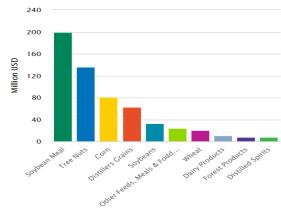
#39 Among U.S. Agricultural Export Markets

Total Export Value of Agricultural Products **\$613.3Million**

3-Year Average **\$556.16 Million**

Compound Average Growth 3.3% (2013-2022)

Figure 3: U.S. Agricultural Export to Morocco in Value by Commodity 2022



Source: Global Agricultural Trade System (GATS)

Table 3: Morocco Imports from World – Agricultural Products (in millions of USD)

		January - January						
Product	2018	2019	2020	2021	2022	2022 2023		%Δ
Bulk Total	1,817.16	1,801.50	2,535.65	2,618.11	4,024.25	398.46	299.13	-24.93
Wheat	972.05	953.84	1,389.47	1,567.00	2,509.80	278.26	163.10	-41.39
Corn	483.87	534.33	557.87	659.16	746.65	41.75	87.71	110.08
Coarse Grains (ex. corn) Rice	54.75 22.98	80.11 21.74	242.05 35.77	87.32 32.33	326.49 42.69	28.39 3.90	7.77 2.50	-72.63 -35.95
Soybeans	14.08	9.49	33.16	15.86	36.01	23.97	0.34	-98.58
Rapeseed	0.35	0.58	0.22	0.14	0.12	0.00	0.00	-100
Oilseeds NESOI	23.88	26.91	52.40	39.23	41.46	2.11	4.81	128.52
Cotton	17.20	11.64	11.72	16.27	24.53	1.09	1.29	18.77
Peanuts	2.74	5.04	4.34	6.67	21.61	3.01	0.54	-81.88
Pulses	87.37	39.97	104.72	66.27	85.90	3.34	11.52	244.43
Coffee, Unroasted	104.43	86.19	77.30	97.64	129.90	8.24	11.60	40.76
Cocoa Beans Tobacco	0.02 29.00	0.02 26.01	0.02 18.47	0.04 15.79	0.03 30.39	0.00 2.75	0.00 6.29	-14.84 128.89
Other Bulk Commodities	4.43	5.61	8.14	14.41	28.66	1.65	1.64	-0.69
Intermediate	1,929.28	1,938.25	2,050.39	2,666.36	3,058.76	233.92	269.08	15.03
Soybean meal	241.06	212.62	215.36	282.88	339.91	30.09	44.41	47.59
Oilseed Meal/Cake (ex. soybean)	101.10	117.13	103.66	140.24	116.20	0.00	10.72	0
Soybean Oil	401.50	380.11	405.78	635.36	792.65	66.43	76.30	14.85
Other Feeds & Fodders	176.81	226.94	254.87	214.49	229.00	22.49	20.87	-7.22
Palm Oil	30.70	30.37	33.00	65.56	92.36	12.53	10.08	-19.56
Vegetable Oils NESOI Distillers Grains	166.97	130.02	122.62	162.52 75.74	199.44	17.56 4.02	15.79	-10.11 83.85
Hay	56.53 1.32	50.44 0.83	54.29 1.79	1.01	93.60 0.57	0.07	7.39 0.10	42.19
Live Animals	99.37	96.75	88.76	96.31	64.08	7.47	8.42	12.63
Hides & Skins	0.44	0.66	0.29	0.22	0.10	0.00	0.00	0
Milled Grains & Products	10.41	14.11	14.74	15.73	24.06	0.81	2.03	151.84
Industrial Alcohols & Fatty Acids	9.77	10.22	9.17	12.14	17.63	0.67	1.42	111.28
Animal Fats	12.00	11.02	7.29	15.84	1.02	0.07	0.28	270.64
Essential Oils	46.84	48.56	47.26	55.09	57.06	3.25	4.29	32.11
Dextrins, Peptones, & Proteins	22.67	25.63	23.88	28.93	42.21	2.94	5.78	96.69
Ethanol, incl. bev. Sugars & Sweeteners	1.23 386.57	3.98 421.09	8.68 481.35	1.82 672.98	1.59 790.21	0.08 51.78	0.09 50.23	9.61 -2.99
Planting Seeds	112.08	102.12	127.91	148.33	147.58	9.23	7.25	-21.45
Other Intermediate Products	51.91	55.68	49.70	41.17	49.50	4.42	3.64	-17.66
Consumer-Oriented	1,943.68	1,949.16	2,038.13	2,426.79	2,736.14	236.02	273.35	15.82
Bakery Goods, Cereals, & Pasta	105.09	111.78	141.58	161.34	166.74	13.10	11.91	-9.03
Beef & Beef Products	35.34	36.81	10.63	20.63	24.63	1.28	2.59	101.44
Pork & Pork Products	1.54	1.30	1.25	1.43	1.52	0.14	0.11	-20.42
Beer	7.05	9.65	9.12	16.69	24.67	0.88	1.84	108.11
Chewing Gum & Candy Poultry Meat & Prods. (ex. eggs)	19.15 12.25	20.14 17.97	19.23 12.87	27.88 19.54	27.47 22.87	1.97 1.23	2.58 1.24	31.4 0.53
Meat Products NESOI	88.24	78.49	79.44	82.36	88.11	6.36	8.13	27.79
Eggs & Products	2.71	1.87	0.98	1.60	2.44	0.06	0.21	238.74
Mfg. Tobacco	154.11	171.09	117.45	129.77	142.07	7.51	8.88	18.28
Dairy Products	337.47	309.46	353.42	401.85	531.22	52.17	75.06	43.88
Fresh Fruit	81.78	81.26	72.72	88.47	86.10	9.09	7.81	-14.08
Processed Fruit	196.42	197.02	189.54	240.79	262.07	19.23	29.69	54.36
Fresh Vegetables	50.16	39.93	51.95	43.72	57.42	19.31	22.85	18.36
Processed Vegetables Fruit & Vegetable Juices	63.66	68.97 10.72	65.99 8.70	78.15 11.23	83.11	6.58 1.07	8.83 1.27	34.27 19.06
Soup & Other Food Preparations	11.20 83.12	78.28	91.49	115.28	13.37 118.63	10.48	9.98	-4.77
Tree Nuts	57.47	75.00	161.11	223.04	203.93	12.62	18.76	48.63
Wine & Related Products	29.33	27.23	27.97	25.47	34.77	3.60	1.70	-52.8
Chocolate & Cocoa Products	81.18	79.64	97.53	128.95	119.94	9.15	9.31	1.81
Condiments & Sauces	26.68	34.92	45.14	59.00	66.54	5.34	4.72	-11.46
Spices	86.10	73.34	74.30	90.21	115.99	8.93	6.18	-30.81
Tea	219.98	230.64	199.76	205.17	255.54	29.54	19.08	-35.41
Coffee, Roasted and Extracts	21.59	24.78	34.24	39.78	37.42	3.04	4.22	38.58
Non-Alcoholic Bev. (ex. juices, coffee, tea) Dog & Cat Food	27.46 11.94	25.80 14.00	40.08 23.53	58.80 34.41	62.49 46.66	2.72 3.67	2.91 3.77	6.66 2.79
Distilled Spirits	37.33	41.06	31.85	32.45	49.75	2.76	6.06	2.79 119.46
Nursery Products & Cut Flowers	95.34	88.03	76.26	88.79	90.69	4.18	3.64	-12.97
Ag Related Products	772.13	752.71	630.34	912.76	973.57	72.67	78.72	8.33
Biodiesel & Blends > B30	0.03	0.00	0.00	0.01	0.00	0.00	0.00	0
Forest Products	528.12	517.38	442.10	634.36	660.72	51.63	51.33	-0.59
Seafood Products	243.99	235.33	188.24	278.39	312.85	21.04	27.39	30.21
Agricultural Products Agricultural & Related Products	5,652.79 6,424.92	5,647.85 6,400.56	6,592.32 7,222.66	7,678.81 8,591.57	9,769.41 10,742.99	865.64 938.31	835.49 914.21	-3.48 -2.57

Table 4: Morocco Imports from the United States – Agricultural Products (in millions of USD)

	Calendar Year (January-December)				- 1	January - January		
Product	2018	2019	2020	2021	2022	2022	2023	%
Bulk Total	279.55	27.91	42.71	180.78	149.58	24.47	4.14	-83.0
Wheat	70.96	7.50	0.03	0.02	12.45	0.00	0.00	
Corn	183.31	12.22	8.03	162.99	90.85	0.02	3.48	22319.6
Coarse Grains (ex. corn)	0.00	0.01	0.00	0.00	0.00	0.00	0.00	-10
Rice	3.47	3.30	1.66	1.74	1.85	0.36	0.04	-87.:
Soybeans	13.58	0.00	25.85	9.86	35.26	23.83	0.00	-10
Oilseeds NESOI	2.92	2.35	1.42	3.50	4.65	0.25	0.37	46.
Cotton	1.80	0.00	0.21	0.00	0.00	0.00	0.00	
Peanuts	0.00	0.00	0.00	0.00	0.37	0.00	0.00	
Pulses	3.48	2.51	5.51	2.66	4.16	0.00	0.25	5281.3
Other Bulk Commodities	0.01	0.01	0.01	0.00	0.00	0.00	0.00	
Intermediate	344.41	222.00	341.86	329.43	334.90	31.91	45.86	43.7
Soybean meal	222.25	108.97	157.92	174.35	206.15	25.65	35.39	37.9
Oilseed Meal/Cake (ex. soybean)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Soybean Oil	8.61	0.00	78.41	0.00	0.00	0.00	0.00	
Other Feeds & Fodders	29.59	33.33	37.72	49.07	35.74	2.45	2.21	-9.6
Palm Oil	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Vegetable Oils NESOI	0.01	1.69	0.61	0.71	0.38	0.00	0.00	
Distillers Grains	56.53	48.91	46.54	69.67	76.13	2.41	5.64	134.2
Live Animals	2.13	1.96	1.37	6.48	4.06	0.12	0.81	563.4
Milled Grains & Products	0.00	0.00	0.04	0.04	0.05	0.00	0.00	202
Industrial Alcohols & Fatty Acids	0.02	0.27	0.07	0.04	0.06	0.00	0.00	
Animal Fats	11.36	10.22	6.65	15.10	0.00	0.00	0.00	
Essential Oils	0.82	0.23	0.31	0.13	0.62	0.05	0.01	-71.4
Dextrins, Peptones, & Proteins	6.56	10.04	5.18	4.93	5.82	0.76	1.27	68.2
Ethanol, incl. bev.	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Sugars & Sweeteners	0.13	0.09	0.01	0.03	0.04	0.00	0.00	-68.8
Planting Seeds	5.66	5.23	6.28	7.55	4.97	0.39	0.49	25.3
Other Intermediate Products	0.74	1.07	0.77	1.31	0.87	0.08	0.03	-65.9
Consumer-Oriented	63.79	65.99	126.72	166.49	155.40	5.69	16.24	185.5
Bakery Goods, Cereals, & Pasta	0.19	2.40	4.41	0.29	1.55	0.00	0.01	210.9
Beef & Beef Products	0.00	0.00	0.06	0.08	0.79	0.02	0.00	-10
Pork & Pork Products	0.00	0.00	0.00	0.13	0.00	0.00	0.00	10
Beer	2.29	2.41	2.60	4.58	3.48	0.33	0.20	-39.9
Chewing Gum & Candy	0.10	0.06	0.05	0.10	0.07	0.00	0.08	-37.7
Poultry Meat & Prods. (ex. eggs)	0.00	0.16	0.26	0.00	0.05	0.00	0.02	
Meat Products NESOI	0.28	0.10	0.00	0.00	0.19	0.00	0.00	
Eggs & Products	0.49	0.89	0.00	0.00	1.00	0.00	0.20	
Mfg. Tobacco	0.43	0.41	0.13	0.05	7.07	0.01	1.82	13642.4
Dairy Products	22.01	6.83	13.49	16.47	11.36	0.29	0.90	209.5
Fresh Fruit	0.06	0.06	0.00	0.00	0.00	0.00	0.00	207.5
Processed Fruit	0.00	0.40	0.66	0.30	0.64	0.00	0.00	1356.
Fresh Vegetables	0.25	0.40	0.00	0.30	0.04	0.00	0.01	1330.
Processed Vegetables	0.17	0.14	0.49	0.30	0.13	0.00	0.00	
Fruit & Vegetable Juices	0.17	0.00	0.00	0.00	0.00	0.00	0.00	
Soup & Other Food Preparations	4.39	2.62	2.25	2.52	2.23	0.31	0.00	-2
Tree Nuts	24.51	42.50	97.36	135.54	117.69	4.19	12.31	194.1
Wine & Related Products		0.25						-10
Chocolate & Cocoa Products	0.16 0.35	0.23	0.02 0.23	0.02	0.11	0.00	0.00	-10
Condiments & Sauces	0.55	1.02	0.23	0.28 0.53	0.40 0.64	0.00	0.05 0.01	-77.4
	0.61	0.01	0.09	0.33	0.04	0.03	0.01	-10
Spices								
Tea Coffee Boosted and Entracts	0.04	0.22	0.11	0.01	0.03	0.00	0.00	455.7
Coffee, Roasted and Extracts	0.02	0.01	0.00	0.01	0.05	0.00	0.00	-95.5
Non-Alcoholic Bev. (ex. juices, coffee, tea)	0.00	0.02	0.03	0.10	0.28	0.02	0.02	6.8
Dog & Cat Food	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10.0
Distilled Spirits	3.25	3.73	3.57	4.06	7.49	0.41	0.37	-10.0
Nursery Products & Cut Flowers	3.72	1.55	0.02	1.06	0.00	0.00	0.00	152.0
Ag Related Products	9.18	8.13	6.29	10.24	11.83	0.52	1.32	152.0
Forest Products	8.17	6.08	5.89	9.77	9.46	0.52	1.19	126.7
Seafood Products	1.01	2.04	0.40	0.47	2.37	0.00	0.13	288182.6
	684.49	312.18	507.72	672.63	632.39	61.65	65.86	6.8

Attachments:

No Attachments